

2019 RELEASE SCHEDULE

JAN FEB MAR APR MAY JUNE JULY AUG SEPT OCT NOV DEC 6-PK 12-PK 24-PK 24 oz 12-PK 24-PK 5.6% ABV | 34 IBU 6-PK 12-PK 24-PK 24oz. 70 12-PK 7.2% ABV | 65 IBU **2**02. 6-PK 12-PK 6.7% ABV | 40 IBU EASY-DRINKING LAGER 5.0% ABV 18 IBU **BRUT IPA OKTOBERFST CELEBRATION** SUMMERFEST® **EXTRA DRY IPA CRISP LAGER FRESH HOP IPA** 5.0% ABV 28 IBU 6.0% ABV | 20 IBU 6.2% ABV | 25 IBU 6.8% ABV | 65 IBU

12oz.

 $\mathsf{BIGFOOT}^*$

BARLEYWINE-STYLE ALE

12oz. 12-PK

12oz.

NARWHAL®

IMPERIAL STOUT

10.2% ABV | 60 IBU 9.6% ABV | 90 IBU 9.6% ABV | 68 IBU 12oz. 6-PK 12oz. 6-PK 12oz. 6-PK 8.0% ABV | 60 IBU | 1202 6-PK 19.202 15-PK **HOP BULLET® DOUBLE IPA** 6.7% ABV | 55 IBU | 120z | 6-PK | 120z | 6-PK | 160z | 18-PK TROPICAL TORPEDO® IPA 4.5% ABV | 5 IBU | 120z 6-PK OTRA VEZ®LIME & AGAVE MIXED PACK | 12oz. 12-PK THE SAMPLER **HOP HUNTER® IPA** 6.2% ABV | 60 IBU | 120z.

HOPTIMUM[®]

TRIPLE IPA

5.2% ABV | 38 IBU | 12₀₂ 6-PK NOONER PILSNER 6.8% ABV | 45 IBU | 12_{0Z} 6-PK SIDECAR® ORANGE IPA 4.8% ABV | 15 IBU | 1202 6-PK KELLERWEIS

5.8% ABV | 50 IBU | 12oz. 6-PK STOUT

5-6% ABV | 32 IBU | 120z 6-PK **PORTER**



2019 RETAIL PROGRAM SCHEDULE

AUG SEPT OCT FEB MAR APR MAY JUNE JULY NOV DEC JAN YOUR MOUNTAIN OFFICIAL BEER **SHARE THE TRAILGATING** OF CAMPING **CELEBRATION** IS CALLING



YOUR MOUNTAIN IS CALLING

January 1 - February 28

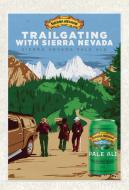
Sierra Nevada was inspired by the mountains and they continue to call us home. Our Q1 program leverages three mountain-inspired display executions, a big-ticket consumer giveaway, and custom SNBC ski/snowboard gear to deliver the feeling of a winter getaway at retail to remind shoppers to enjoy the moments that Refresh the Spirit with Sierra Nevada. Enjoy Outdoors, Your Mountain is Calling!



THE OFFICIAL BEER OF CAMPING

May 15 - July 15

Sierra Nevada's number one focus period for 2019 is in support of National Camping Month in June. The Official Beer of Camping is a 360-degree summer campaign targeting camping-themed displays to encourage shoppers to stock up on Sierra Nevada cans and additional supplies for their outdoor summer adventures, while reinforcing our Enjoy Outdoors national media messaging to position Sierra Nevada Pale Ale as the Official Beer of Camping.



TRAILGATING

August 15 - October 15

Trailgating, tailgating the Sierra Nevada way, focuses on the enjoyment of being outside grilling with friends and targets cross-merchandising displays to encourage shoppers to pick up all the essentials to create their own tailgate at the trailhead. This program targets display opportunities for tailgating season, while the juxtaposition of the creative aligns with our Enjoy Outdoors national media campaign to create a unique Sierra Nevada experience.



SHARE THE CELEBRATION®

November 1 - December 31

In the spirit of the holiday season, our Q4 program focuses on creating the Sierra Nevada moments that inspire our drinkers to Share the Celebration® with family and friends. This program delivers high impact, holiday-themed display executions featuring the #1 Pale Ale and our top selling seasonal, Celebration®.